

Executive Summary

Using the Statistical Adjustment Model for Negotiating WIOA Performance Levels

Date: 04/04/2018

Moderator: [Shelia F. Lewis](#)

Speakers: Cesar Acevedo and Annie Leonetti

This webinar combines highlights published in Training and Employment Guidance Letter (TEGL) 9-17 (Negotiating WIOA Performance Goals for title I and title III programs for program years 2018 and 2019) along with a demonstration of the WIOA Performance Negotiations Tool. The webinar, presented in two segments, invites the audience to ask questions after each part.

In segment one, presenters, Cesar Acevedo and Annie Leonetti, stress the negotiation deadline and important terms including *Expected, Negotiated and Adjusted Levels of Performance, Actual Results and Negotiated versus Baseline Indicators*. Since data is currently not available for all six indicators of performance, each indicator that *is* being negotiated for titles I and III were highlighted for the audience. Annie also stressed that the Statistical Adjustment Model is not the only factor considered in the negotiation process—three other factors (i.e., state comparisons, continuous improvement and GPRA goals) were also briefly discussed.

After the first question and answer segment, Cesar, who was instrumental in the development of both the statistical adjustment model and the negotiations tool, demonstrated the tool. He not only provided instruction on the use of the tool during the negotiations process, but he also made the connection between the information provided in guidance (TEGL 9-17) and the practical application of the tool.

The webinar concluded with additional questions related to the tool. ETA plans to publish questions and answers from this webinar on DOLETA.gov in the near future.

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